CONSOLIDATED FINANCIAL STATEMENTS FOR THE FIRST QUARTER OF 2023

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# CONSOLIDATED BALANCE SHEET As at March 31, 2023

h					Currency: VND
Code	AS	SETS	Notes	March 31, 2023	December 31, 2022
100	Α.	CURRENT ASSETS		27,625,748,934,094	27,674,080,297,628
110	Ι.	Cash and cash equivalents	4	2,287,114,863,549	1,683,149,405,060
111		1. Cash		1,516,690,222,140	1,401,510,923,666
112		2. Cash Equivalents		770,424,641,409	281,638,481,394
120	<i>II.</i>	Short-term investment		2,264,036,408,212	2,441,801,461,721
121 122		<ol> <li>Held-for-trading securites</li> <li>Provisions for held-for-trading</li> </ol>	5.1	1,862,358,461,369	1,862,358,461,369
122		securities	5.1	(6,226,144,519)	(6,226,144,519)
123		3. Held-to-maturity investments	5.1	407,904,091,362	585,669,144,871
125		3. Theid-to-maturity investments	5.2	407,904,091,302	565,009,144,671
130	<i>III.</i>	Current accounts receivable		10,417,903,591,663	10,895,901,944,840
131		1. Short-term trade receivables	6.1	741,483,754,213	957,696,732,765
132		2. Short-term advances to			
		suppliers	6.2	3,136,333,290,748	3,564,526,371,175
135		3. Short-term loan receivables	7	2,712,118,740,790	2,762,411,740,790
136		4. Other short-term receivables	8	3,871,495,212,752	3,654,794,506,950
137		5. Provision for doubtful short-			
		term receivables	6.1,7	(43,527,406,840)	(43,527,406,840)
140	IV.	Inventories	9	12,287,310,205,580	12,330,243,270,680
141		1. Inventories		12,287,310,205,580	12,330,243,270,680
150	<i>v</i> .	Other current assets		369,383,865,090	322,984,215,327
151		1. Short-term prepaid expenses		81,671,125,129	61,178,577,357
152		2. Value-added tax deductible		230,001,286,085	207,965,514,065
153		3. Tax and other receivables			
		from State	10	57,693,463,876	53,764,932,028
155		4. Other short-term assets		17,990,000	75,191,877

# CONSOLIDATED BALANCE SHEET (continued) As at March 31, 2023

1	r				Currency: VND
Code	AS	SETS	Notes	March 31, 2023	December 31, 2022
200	В.	LONG CURRENT ASSETS		7,467,304,959,661	7,232,432,899,384
210	Ι.	Long term Receivables		806,998,689,040	820,573,700,263
215		Long-term loan receivables	7	377,896,703,957	148,423,703,957
216		Other long-term receivables	8	429,101,985,083	672,149,996,306
220	П.	Fixed assets		345,224,203,034	365,388,358,290
221		1. Tangible fixed assets	11	345,171,256,378	365,333,606,633
222		Cost		722,422,309,166	722,494,036,438
223		Accumulated depreciation		(377,251,052,788)	(357,160,429,805)
227		2. Intangible fixed assets		52,946,656	54,751,657
228		Cost		448,175,500	448,175,500
229		Accumulated amortisation		(395,228,844)	(393,423,843)
230	<i>III.</i>	Investment Properties	12	1,047,425,242,437	167,567,010,562
231		1. Cost		1,143,898,262,661	255,584,291,494
232		2. Accumulated depreciation		(96,473,020,224)	(88,017,280,932)
240	IV.	Long-term assets in progress		508,878,069,262	1,169,797,985,814
242		1. Construction in progress	13	508,878,069,262	1,169,797,985,814
250	<i>V.</i>	Long-term investments	15	4,755,520,185,061	4,697,431,764,453
252		1. Investments in associates	15.1	4,382,038,149,846	4,323,949,729,238
253 254		<ol> <li>Investment in other entities</li> <li>Provision for diminution in</li> </ol>	15.2	399,500,200,000	399,500,200,000
		value of long- term investment		(26,018,164,785)	(26,018,164,785)
<b>260</b> 261	VI.	<i>Other long-term assets</i> 1. Long-term prepaid		3,258,570,827	11,674,080,002
-0.		expenses		3,258,570,827	10,398,267,573
262		<ol> <li>Deffered income tax assets</li> </ol>		-,,,,,	1,275,812,429
270	то	TAL ASSETS		35,093,053,893,755	34,906,513,197,012

# CONSOLIDATED BALANCE SHEET (continued) As at March 31, 2023

-					Currency: VND
Code		BILITIES AND OWNERS' UITY	Code	March 31, 2023	December 31, 2022
300	Α.	LIABILITIES		16,191,175,795,229	17,060,993,904,926
310	Ι.	Current liabilities		10,218,060,540,702	10,684,165,020,680
311		1. Short – term trade payables	16	336,705,445,198	453,108,410,168
312		<ol> <li>Short-term advances from customers</li> </ol>	17	1,103,874,716,034	877,928,026,040
313		3. Statutory obligations	18	71,594,176,251	145,333,576,572
314		4. Payables to employees	-	104,770,684	105,757,133
315		5. Short-term accrued expenses	19	1,674,436,218,336	1,418,514,234,584
318		6. Short-term unearned		0.040.000.004	4 000 455 000
210		revenues	20	8,043,839,931	1,069,455,000
319 320		<ol> <li>Other short-term payables</li> <li>Short-term loans</li> </ol>	20 21	3,612,674,343,415 3,403,650,454,544	3,829,774,766,541 3,951,376,578,333
320		9. Bonus and welfare fund	21	6,976,576,309	6,954,216,309
022				0,010,010,000	0,004,210,000
330	<i>II.</i>	Non-current liabilities		5,973,115,254,527	6,376,828,884,246
333		1. Long-term accrued expenses	22	1,855,522,395,688	1,760,346,557,414
336		2. Long-term unearned			
227		revenue	22	4,376,959,556	4,408,865,613
337 338		<ol> <li>Other long-term liabilities</li> <li>Long-term loans</li> </ol>	23 21	19,889,326,872 2,979,992,012,478	18,427,188,430 3,687,089,342,314
341		5. Deferred tax liabilities	29.3	1,112,382,591,971	905,604,962,513
342		<ol> <li>6. Long-term provisions</li> </ol>	20.0	951,967,962	951,967,962
400	в.	OWNERS' EQUITY		18,901,878,098,526	17,845,519,292,086
410	Ι.	Capital	24	18,901,878,098,526	17,845,519,292,086
411		1. Share capital		7,676,047,590,000	7,676,047,590,000
411a		Shares with voting rights		7,676,047,590,000	7,676,047,590,000
411b		Treasury shares		-	-
412		2. Share premium		2,743,529,570,000	2,743,529,570,000
415 418		<ol> <li>Treasury shares</li> <li>Investment and development</li> </ol>		-	-
410		fund		2,223,693,823	2,223,693,823
421		5. Undistributed earnings		6,587,045,753,588	5,646,308,490,449
421a		Undistributed earnings up to		0,001,010,100,000	5,5 10,000, 100, 110
		end of prior year		5,646,308,490,449	4,119,957,410,625
421b		Undistributed earnings of			
400		current period		940,737,263,139	1,526,351,079,824
429		6. Non-controlling interests		1,893,031,491,115	1,777,409,947,814
440		TAL LIABILITIES AND			
	٥v	NERS' EQUITY		35,093,053,893,755	34,906,513,197,012

CONSOLIDATED BALANCE SHEET (continued) As at March 31, 2023

Luu Phuong Mai Preparer

Pham Phuc Hieu Deputy General Director cum Chief Accountant Nguyen Thi Thu Huong General Director

April 28, 2023

# CONSOLIDATED INCOME STATEMENT

For the three-month period ended at March 31, 2023

Currency: VND

	1		1				
Code	ITEI	MS	Notes	Quarter 1/2023	Quarter 1/2022	For the 3-month period ended March 31, 2023	For the 3-month period ended March 31, 2022
01	1.	Revenue from sale of goods and rendering of services	25.1	2,223,060,782,816	691,626,787,712	2,223,060,782,816	691,626,787,712
02	2.	Deductions	25.1	-	-	-	-
10	3.	Net revenue from sale of goods and rendering of services	25.1	2,223,060,782,816	691,626,787,712	2,223,060,782,816	691,626,787,712
11	4.	Cost of goods sold and services rendered	26	671,869,856,312	412,535,558,315	671,869,856,312	412,535,558,315
20	5.	Gross profit from sale of goods and rendering of services		1,551,190,926,504	279,091,229,397	1,551,190,926,504	279,091,229,397
21	6.	Finance income	25.2	155,473,892,332	69,825,441,406	155,473,892,332	69,825,441,406
22 23	7.	Finance expense In which: Interest expenses	27	132,190,433,712 96,596,786,209	144,544,146,736 127,917,639,064	132,190,433,712 96,596,786,209	144,544,146,736 127,917,639,064
24	8.	(Loss)/Profit from associates	15.1	(4,411,579,391)	10,679,451,934	(4,411,579,391)	10,679,451,934
25	9.	Selling expenses	28	150,664,691,053	28,599,536,066	150,664,691,053	28,599,536,066
26	10.	General and administrative expenses	28	104,808,073,336	115,062,384,233	104,808,073,336	115,062,384,233
30	11.	Operating Profit		1,314,590,041,344	71,390,055,702	1,314,590,041,344	71,390,055,702
31	12.	Other income		145,134,754	498,984,495,191	145,134,754	498,984,495,191
32	13.	Other expenses		982,011,557	18,966,629	982,011,557	18,966,629
40	14.	Other Profit/(Loss)		(836,876,803)	498,965,528,562	(836,876,803)	498,965,528,562
50	15.	Accounting profit before tax		1,313,753,164,541	570,355,584,264	1,313,753,164,541	570,355,584,264
51	16.	Current corporate income tax expenses	29.2	49,340,916,215	55,666,459,465	49,340,916,215	55,666,459,465
52	17.	Deffered tax (expense)/income	29.3	(208,053,441,886)	8,611,387,806	(208,053,441,886)	8,611,387,806

# CONSOLIDATED INCOME STATEMENT (continued) For the three-month period ended at March 31, 2023

Currency: VND

Code	ITEMS	Notes	Quarter 1/2023	Quarter 1/2022	For the 3-month period ended March 31, 2023	For the 3-month period ended March 31, 2022
60 61 62 70	<ul> <li>18. Net profit after tax (60=50-51+52)</li> <li>18. 1. Net profit after tax attributable to shareholders of the parent</li> <li>18.2. Net profit after tax attributable to non-controlling interests</li> <li>19. Profit per share <ul> <li>Basic (loss)/earnings per share</li> <li>Diluted (loss)/earning per share</li> </ul> </li> </ul>	24.1 24.1	1,056,358,806,440 940,737,263,139 115,621,543,301 1,226 1,226	523,300,512,605 480,606,528,395 42,693,984,210 630 630	1,056,358,806,440 940,737,263,139 115,621,543,301 1,226 1,226	523,300,512,605 480,606,528,395 42,693,984,210 630 630

(Signed)	(Singed)	(Signed)
Luu Phuong Mai	Pham Phuc Hieu	Nguyen Thi Thu Huong
Người lập	Deputy General Director cum	General Director
	Chief Accountant	

Ngày 28 tháng 4 năm 2023

# CONSOLIDATED CASH FLOW STATEMENT For the 3-month period ended March 31, 2023

		1		Currency: VND
Code	ITEMS	Notes	For the 3-month period ended March 31, 2023	For the 3-month period ended March 31, 2022
	I. CASH FLOWS FROM			
01	OPERATING ACTIVITIES Profit before tax		1,313,753,164,541	570,355,584,264
02	Adjusments for Depreciation		28,548,167,276	19,251,800,385
03 05 06	Provision/(Reversal of provision) Profit from investing activities		- 78,843,851,444	7,298,253,100 (69,825,441,406)
00	Interest expenses and issuing bond expenses	27	131,779,781,930	143,736,543,104
08	Operating (Loss)/Profit before changes in working capital		1,552,924,965,191	670,816,739,447
09 10	Increase in receivables Decrease/(Increase) in		(1,084,585,114,711)	(418,865,111,142)
11	inventories Increase/(Decrease) in payables		42,933,065,100 1,166,844,279,769	(14,241,158,207) (129,154,759,426)
12 13	Decrease in prepaid expenses Interest paid		(13,352,851,026)	7,368,044,912
14 15	Coporate income tax paid Other income from doing		(133,963,590,651)	(50,936,204,428)
16	business Increase in receivables		(96,335,939,242) -	(94,528,975,116) 22,350,000
20	Net cash flows from/(used) in operating activities		1,434,464,814,430	(29,519,073,960)
	II. CASH FLOWS FROM			
21	INVESTING ACTIVITIES Purchase and construction of fixed assets and other long term assets		(240,371,136,236)	(119,921,667,855)
22 23	Proceeds from disposals, selling of long term fixed assets Proceed on lendings, purchase		-	-
	of debt instruments of other entities		(399,831,286,648)	(80,074,796,535)
24	Collections from borrowers and proceeds from sale of debt instruments from other entities.		293,620,000,000	100,000,000,000
25	Capital contribution to other entities		(292,440,279,185)	(21,980,948,379)
26 27	Proceed from sale of investment in other entities Interest and dividends received		1,091,000,000,000 10,421,753,244	- 19,316,190,565
27 30	Net cash flows used in investing		10,421,733,244	19,310,190,00
	activities		462,399,051,175	(102,661,222,204)

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### CONSOLIDATED CASH FLOW STATEMENT (Continued) For the 3-month period ended March 31, 2023

Currency: VND For the 3-month For the 3-month period ended March period ended March Code **ITEMS** Notes 31.2023 31, 2022 **III. CASH FLOW FROM FINANCING ACTIVITIES** 31 Procceds from issuing shares, receiving capital contribution 334,718,570,000 -33 Short -term, long term loan 1,138,329,799,943 received 342,549,873,713 34 Repayment of borrowings (1,635,448,280,829) (803,471,000,000) 40 Net cash flows (used)/from financing activities (1,292,898,407,116) 669,577,369,943 50 Net cash flows for the period 603,965,458,489 537,397,073,779 60 Cash and cash equipvalents at the beginning of the period 1,683,149,405,060 2,562,478,285,805 70 Cash and cash equipvalents at the end of the period 4 2,287,114,863,549 3,099,875,359,584

(Signed)(Signed)(Signed and Stamped)Luu Phuong Mai<br/>PreparerPham Phuc Hieu<br/>Deputy General Director cum<br/>Chief AccountantNguyen Thi Thu Huong<br/>General Director

April 28, 2023

# 1. CORPORATE INFORMATION

# CORPORATE

KinhBac City Development Holding Corporation ('the Company") is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to the Enterprise Registration Certificate No. 2103000012 issued by the Department of Planning and Investment of Bac Ninh Province on 27 March 2002, and the subsequent admendments, with latest is the 19th amendment No 2300233993 issued by the Department of Planning and Investment of Bac Ninh on April 21, 2023.

The Company has the following subsidiaries:

- Saigon Bac Giang Industrial Park Corporation;
- Saigon Hai Phong Industrial Park Corporation;
- Northwest Saigon City Development Corporation;
- ▶ Trang Cat One Member Urban Development Company Limited;
- NGD Investment One Member Company Limited;
- ▶ Kinh Bac Office and Factory Business One Member Company Limited;
- ► Tien Duong Development Holding Joint Stock Company;
- Hung Yen Investment and Development Corporation;
- ▶ Tan Phu Trung Long An Industrial Park One Member Company Limited;
- Bac Giang Long An Industrial Park One Member Company Limited;
- ► Tan Tap Industrial Infrastructure Developmemt Limited Company;
- Long An Investment Development Joint Stock Company;
- Vung Tau Investment Group Joint Stock Company;
- Bao Lac Spiritual Park Joint Stock Company;
- Quang Yen Electronics Company Limited; và
- ▶ Quang Yen Manufacturing Industry Company Limited.

The current principal activities of the Company are to invest, construct and trade infrastructure inside and outside the industrial parks; to lease and sell factory plants constructed by the Company in the industrial parks, and residential – urban areas, to carry out financial investment; and other activities in accordance with the Enterprise Registration Certificate.

The business cycle of the Company starts from the acquisition of investment license, land clearance, infrastructure development of industrial parks and urban areas until the time of completion and land is handed over to customers. As a result, the business cycle of the Company may extend over 12 months.

The Company's head office is located at Lot B7, Que Vo Industrial Park, Phuong Lieu ward, Que Vo town, Bac Ninh Province, Vietnam and its Ho Chi Minh branch is located at No. 20 Phung Khac Khoan, Da Kao Ward, No. 1 District, Ho Chi Minh City, Vietnam.

The Company's shares were listed on Ho Chi Minh City Stock Exchange in accordance with Decision No. 153/QD-SGDHCM issued by Ho Chi Minh City Stock Exchange on 7 December 2009.

The total number of employees as at March 31,2023 was 561 (December 31, 2022: 554).

NOTE FOR CONSOLIDATED FINANCIAL STATEMENTS (continued) As at and for the 3-month financial period ended on March 31, 2023

# 1. CORPORATE INFORMATION (continued)

#### **BOARD OF DIRECTORS**

Members of Board of Directors during the period and as at date of the report are as follows:

Mr. Dang Thanh Tam	Chairman
Ms. Nguyen Thi Thu Huong	Member
Ms. Dang Nguyen Quynh Anh	Member
Mr. Nguyen Hoang Lan	Member
Mr. Huynh Phat	Independent Member
-	Member

#### BOARD OF SUPERVISION

Member of Board of supervision during the period and at the date of this report are:

Ms. Nguyen Bich Ngoc	Head of the Board
Ms. The Thi Minh Hong	Member
Mr. Tran Tien Thanh	Member

#### **BOARD OF MANAGEMENT**

Member of Board of Management during the period and at the date of this report are:Ms. Nguyen Thi Thu Huong<br/>Mr. Phan Anh DungGeneral Director<br/>Deputy General DirectorMr. Pham Phuc Hieu<br/>Ms. Nguyen My NgocDeputy General Director<br/>Deputy General Director

# LEGAL REPRESENTATIVE

The legal representative of the Company during the period and at the date of this report is Mr. Dang Thanh Tam - Chairman. Ms. Nguyen Thi Thu Huong – General Director has been authorized by Mr. Dang Thanh Tam to sign the accompanying separate financial statements for 2022 in accordance with the Authorisation Letter No. 2506/2022/KBC/UQ dated 25 June 2022.

#### 1. COPORATE STRUCTURE

As at March 31, 2023, the Company has the following subsidiaries:

No.	Company's name	Voting right (%) (*)	Effective interest rate (%)	Head office	Main activities
1	Saigon – Bac Giang Industrial Park Corporation	92.5	88.06	Quang Chau Industrial Park, Quang Chau commune, Viet Yen district, Bac Giang province, Viet Nam	Investment, building and trading industrial parks and real estates
2	Saigon – Hai Phong Industrial Park Corporation	86.54	86.54	Trang Due Industrial Park, Le Loi commune, An Duong district, Hai Phong city, Viet Nam	Investment, building and trading industrial parks and real estates
3	Northwest Saigon City Development Corporation	74.3	72.44	Tram Bom, National Road No, 22, Tan Phu Trung, Cu Chi, Ho Chi Minh city, Viet Nam	Investment, building and trading industrial parks and real estates

# 1. CORPORATE INFORMATION (continued)

# **COPORATE STRUCTURE** (continued)

No.	Company's name	Voting right (%) (*)	Effective interest rate (%)	Head office	Main activities
4	Trang Cat One Member Urban Development Company Limited	100	100	Bai Trieu Area, Trang Cat Commune, Hai An District, in Dinh Vu - Cat Hai Economical Zone, Hai Phong city	Investment, building and trading industrial parks and real estates
5	NGD Investment One Member Company Limited	100	100	No. 10 Hang Bot Lane, Cat Linh ward, Dong Da District, Hanoi , Viet Nam	Investment, building and trading real estates
6	Kinh Bac Office and Factory Business One Member Company Limited	100	100	Lot B7, Que Vo Industrial Park, Phuong Lieu Commune, Que Vo District, Bac Ninh province, Viet Nam	Investment, building and trading real estates
7	Tien Duong Development Holding Joint Stock Company	51	51	100 An Trach, Cat Linh Ward, Dong Da District, Hanoi, Viet Nam	Investment, building and trading real estates
8	Tan Phu Trung – Long An Industrial Park One Member Company Limited	100	72.44	88 Tran Phong Sac, No. 4 Ward, Tan An City, Long An Province, Viet Nam	Architectural activities and related technical consultancy
9	Bac Giang – Long An Industrial Park One Member Company Limited	100	88.06	489E/Road 824, Zone 5, Duc Hoa Ward, Duc Hoa District, Long An Province, Viet Nam	Architectural activities and related technical consultancy
10	Tan Tap Industrial Infrastructure Developmemt Limited Company	100	86.54	531E, Zone 5, Duc Hoa ward, Duc Hoa District, Long An Province, Viet Nam	Architectural activities and related technical consultancy
11	Hung Yen Investment and Development Corporation	95	93.65	537, Nguyen Van Linh Street, Le Loi Ward, Hung Yen City, Hung Yen Province, Vietnam	Building and trading real estates
12	Long An Investment Development Joint Stock Company	60	56.77	Lot 6A, Road No. 3, Tan Duc Industrial Park, Duc Hoa Ha Commune, Duc Hoa District, Long An Province, Vietnam	Building and trading real estates
13	Vung Tau Investment Group Joint Stock Company	74.52	74.52	Link 28 Hang Dieu 1 Street, Ward 10, Vung Tau City, Ba Ria - Vung Tau Province, Vietnam	Building and trading real estates
14	Bao Lac Spiritual Park Joint Stock Company	65	56.25	Ngo Xa village, Long Chau commune, Yen Phong district, Bac Ninh province, Vietnam	Funeral service activities
15	Quang Yen Electronics Company Limited	100	86.54	Lot NA8-2, high-class factory and factory project complex, Dam Nha Mac area, Lien Vi commune, Quang Yen town, Quang Ninh province, Vietnam	Manufacturing electronic components
16	Quang Yen Manufacturing Industry Company Limited	100	86.54	Lot NA8-1, high-class factory and factory project complex, Dam Nha Mac area, Lien Vi commune, Quang Yen town, Quang Ninh province, Vietnam	Maufacturing of engines , turbines (except aircraft, automobile, motorbike and motorcycle engines)

# 2. BASIS OF PREPARATION

# 2.1 Accounting standards and system

The consolidated financial statements of the Company are prepared by VND, accordance with the Vietnamese Enterprise Accounting System and Vietnam Accounting Standards issued by the Ministry of Fianance as per:

- Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Standards on Accounting (Series 1);
- Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 2);
- Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 3);
- Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 4); and
- Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Standards on Accounting (Series 5).

Accordingly, the consolidated financial statements and notes of the consolidated financial statements and their utilisation are not designed for those who are not informed Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the financial position, and results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnams.

#### 2.2 Applied accounting documentation system

The Company's applied accounting documentation system is the General Journal system.

#### 2.3 Fiscal year

The Company's fiscal year applicable for the preparation of its financial statements starts on January 1 and ends on December 31.

# 2.4 Accounting currency

The consolidated financial statements are prepared in VND which is also the Company's accounting currency.

#### 2.5 Basis of consolidation

The consolidated financial statements comprise the financial statements of the parent company and its subsidiaries for the financial year ended December 31 2022.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continued to be consolidated until the date that such control ceases.

The financial statements of the Parent company and its subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies.

All intra-company balances, income and expenses and unrealised gains or losses resulting from intra-company transactions are eliminated in full.

Non-controlling interests represent the portion of profit or loss and net assets not held by the Group and are presented separately in the consolidated income statement and within equity in the consolidated balance sheet.

# 2. BASIS OF PREPARATION (continued)

# 2.5 Basis of consolidation (continued)

Impact of change in the ownership interest of a subsidiary, without a loss of control, is recorded in undistributed earnings.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 3.1 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash at banks and short-term, highly liquid investments with an original maturity of less than three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

#### 3.2 Inventories

Industrial and residential real estate properties which have been developed for sale in the normal course of operations of the Group, not held for lease or capital appreciation, are recorded as inventory at the lower of cost incurred in bringing each product to its present location and condition, and net realisable value.

The cost of real estate properties for sale comprises expenses on land use fees, land rentals, land compensation and clearance costs, construction of road and drainage system, factories and other infrastructure costs, construction costs, capitalized borrowing cost, consultancy cost, design cost, etc. and other related costs.

Net realisable value represents the estimated selling price in the ordinary course of business less the estimated costs to complete and the estimated costs necessary to make the sale.

Cost of real estate sold is recognized in the consolidated statement of income on the basis of the direct costs constituting the property and amortized on the basis of the square footage. corresponding property.

# Provision for obsolete inventories

An inventory provision is created for the estimated loss arising due to the impairment of value (through diminution, damage, obsolescence, etc.) of raw materials, finished goods, and other inventories owned by the Group, based on appropriate evidence of impairment available at the consolidated balance sheet date.

Increases and decreases to the provision balance are recorded into the cost of goods sold account in the consolidated income statement.

# 3.3 Receivables

Receivables are presented in the consolidated financial statements at the carrying amounts due from customers and other debtors, after provision for doubtful debts.

The provision for doubtful debts represents amounts of outstanding receivables at the balance sheet date which are doubtful of being recovered. Increases and decreases to the provision balance are recorded as general and administrative expense in the consolidated income statements.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.4 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset comprises of its purchase price and any directly attributable costs of bringing the tangible fixed asset to working condition for its intended use. Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and expenditures for maintenance and repairs are charged to the consolidated income statement as incurred. When tangible fixed assets are sold or retired, any gain or loss resulting from their disposal is included in the consolidated income statement.

#### 3.5 Intangible fixed assets

Intangible assets are stated at cost less accumulated amortisation.

The cost of an intangible asset comprises of its purchase price and any directly attributable costs of preparing the intangible fixed asset for its intended use. Expenditures for additions, improvements are added to the carrying amount of the assets and other expenditures are charged to the consolidated income statement as incurred. When intangible assets are sold or retired, any gain or loss resulting from their disposal is included in the consolidated income statement.

#### 3.6 Depreciation and amortisation

Depreciation of tangible fixed assets and amortisation of intangible assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Buildings and structures (including land and infrastructure development	8 – 25 years
cost)	
Machinery and equipment	4 – 8 years
Means of transportation	6 – 10 years
Office equipment	3 – 5 years

# 3.7 Investment properties

Investment properties are stated at cost including transaction costs less accumulated depreciation.

Subsequent expenditure relating to an investment property that has already been recognized is added to the net book value of the investment property when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing investment property.

Depreciation and amortisation of investment properties are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Factories	8 years
Land and Infrastructure development cost	40 years

Investment properties are derecognised in the consolidated balance sheet when either they have been disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the assets is recognised in the consolidated income statement in the period of retirement or disposal.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# 3.7 *Investment properties* (continued)

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. The transfer from investment property to owner-occupied property or inventories does not change the cost or the carrying value of the property for subsequent accounting at the date of change in use.

# 3.8 Borrowing costs

Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

Borrowing costs are recorded as expense during the year in which they are incurred, except to the extent that they are capitalized as explained in the following paragraph.

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset that necessarily take a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset.

# 3.9 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses on the consolidated balance sheet and amotised over the period in which economic benefits are generated in relation to these expenses.

The following types of expenses are regconized as prepaid long term expenses to amotize into the consolidated income statement:

- Prepaid rental expenses that are amotized ove the prepaid lease term;
- ▶ Prepaid long term expenses that are amotized over the period from 1 to 3 years.

# 3.10 Business combinations and goodwill

Business combinations are accounted for using the purchase method. The cost of a business combination is measured as the fair value of assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange plus any costs directly attributable to the business combination. Identifiable assets and liabilities and contingent liabilities assumed in a business combination are measured initially at fair values at the date of business combination.

Goodwill acquired in a business combination is initially measured at cost being the excess of the cost the business combination over the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities. If the cost of a business combination is less than the fair value of the net assets of the subsidiary acquired, the difference is recognized directly in the consolidated income statement. After initial recognition, goodwill is measured at cost less any accumulated amortization. Goodwill is amortized over 10-year period on a straight-line basis.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# 3.11 Investments

#### Investments in associates

The Group's investment in its associate is accounted for using the equity method of accounting. An associate is an entity in which the Group has significant influence that is neither subsidiaries nor joint ventures. The Group generally deems they have significant influence if they have over 20% of the voting rights.

Under the equity method, the investment is carried in the consolidated balance sheet at cost plus post acquisition changes in the Group's share of net assets of the associates. Goodwill arising on acquisition of the associate is included in the carrying amount of the investment. Goodwill is not amortised and subject to annual review for impairment. The consolidated income statement reflects the share of the post-acquisition results of operation of the associate.

The share of post-acquisition profit/(loss) of the associates is presented on face of the consolidated income statement and its share of post-acquisition movements in reserves is recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. Dividend/profit sharing received or receivable from associates reduces the carrying amount of the investment.

The financial statements of the associates are prepared for the same reporting period and use the same accounting policies as the Group. Where necessary, adjustments are made to bring the accounting policies in line with those of the Group.

#### Held-for-trading securities and investments in other entities

Held-for-trading securities and investments in other entities are stated at their acquisition costs.

#### Provision for diminution in value of trading securities and contribution investments

Provision for diminution in value of trading securities and contribution investments at the balance sheet date are in accordance with Circular No. 228/2009/TT-BTC issued by Ministry of Finance, dated December 7, 2009 and Circular No 89/2013/TT-BTC issued by Ministry of Finance, dated June 26, 2013. Increase or decrease in the provision balance is charged to financial expense in the consolidated income statement.

#### Held-to-maturity investments

Held-to-maturity investments are stated at their acquisition costs. After initial recognition, heldto-maturity investments are measured at recoverable amount. Any impairment loss incurred is recognised as finance expense in the consolidated income statement and deducted against the value of such investments.

#### 3.12 Payables and prepaid expenses

Payables and prepaid expenses are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Group.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.13 Accrual for severance pay

The severance pay to employee is accrued at the end of each reporting period for all employees who have been in service for more than 12 months up to balance sheet date at the rate of one-half of the average monthly salary for each year of service up to 31 December 2008 in accordance with the Labour Code, the Law on Social Insurance and related implementing guidance. The average monthly salary used in this calculation will be revised at the end of each reporting period following the average monthly salary of the 6-month period up to the reporting date. Increase or decrease to the accrued amount other than actual payment to employee will be taken to the consolidated income statement.

This accrued severance pay is used to settle the termination allowance to be paid to employee upon termination of their labour contract following Article 48 of the Labour Code.

#### 3.14 Foreign currency transactions

Transactions in currencies other than the Group's reporting currency (VND) are recorded at the actual transaction exchange rates at transaction dates which are determined as follows:

- Transactions resulting in receivables are recorded at the buying exchange rates of the commercial banks designated for collection;
- Transactions resulting in liabilities are recorded at the selling exchange rates of the commercial banks designated for payment;
- Capital contributions are recorded at the buying exchange rates of the commercial banks designated for capital contribution; and
- Payments for assets or expenses without liabilities initially being recognised is recorded at the buying exchange rates of the commercial banks that process these payments.

At the end of the year, monetary balances denominated in foreign currencies are translated at the actual transaction exchange rates at the consolidated balance sheet dates which are determined as follows:

- Monetary assets are translated at buying exchange rate of the commercial bank where the Group conducts transactions regularly; and
- Monetary liabilities are translated at selling exchange rate of the commercial bank where the Group conducts transactions regularly.

All foreign exchange differences incurred are taken to the consolidated income statement.

#### 3.15 Treasury shares

Own equity instruments which are reacquired (treasury shares) are recognised at cost and deducted from equity. No gain or loss is recognised in profit or loss upon purchase, sale, issue or cancellation of the Group's own equity instruments.

#### 3.16 Appropriation of net profits

Net profit after tax (excluding negative goodwill arising from a bargain purchase) is available for appropriation to shareholders after approval in the annual general meeting, and after making appropriation to reserve funds in accordance with the Company's Charter and Vietnamese regulatory requirements.

The Group maintains the following reserve funds which are appropriated from the Group's net profit as proposed by the Board of Directors and subject to approval by shareholders at the annual general meeting

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.16 Appropriation of net profits (continued)

#### Investment and development fund

This fund is set aside for use in the Group's expansion of its operation or of in-depth investment.

#### Bonus and welfare fund

This fund is set aside for the purpose of pecuniary rewarding and encouraging, common benefits and improvement of the employees' benefits, and presented as a liability on the consolidated balance sheet.

#### 3.17 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding trade discount, rebate and sales return. The following specific recognition criteria must also be met before revenue is recognised:

# Long-term lease of land and infrastructure

Revenue is recognised when the Group has transferred significant risks and rewards associated with the land to the buyer and revenue can be reliably measured.

#### Real estate transfer

Revenue is regconised when the Group has transferred significant risks and rewards associated with the real estates' ownership to the buyer.

#### Sale of factories

Revenue is recognised when the Group has transferred significant risks and rewards associated with the factories to the buyer and revenue can be reliably measured.

#### Lease of factories

Revenue under operating lease of factories is recognised in the consolidated income statement on a straight-line basis over the lease term.

#### Rendering of services

Revenue is recognised when services have been provided to the customers and are determined by the net value after deducting discounts, value-added tax, and other deductions.

#### Gain from transfer of investment, trading of securities and capital

Gain from transfer of investment, trading of securities and capital is determined by the difference between the sale proceeds and cost of the securities and/or investment held by the Company. Gain is recorded on the trade date, which is when the contract becomes effective.

#### Interest

Revenue is recognised as the interest accrues (taking into account the effective yield on the asset) unless collectability is in doubt.

#### Dividends

Income is recognised when the Group's entitlement as an investor to receive the dividend is established.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.18 Cost of long-term lease of land and infrastructure

Cost of sale related to long-term lease of land and infrastructure includes all direct costs that are attributable to the development of land and infrastructure and other overhead costs allocated on a reasonable basis to such activities including:

- All costs incurred for land and land development activities;
- All costs incurred for construction and construction related activities; and
- Mandatory and non-saleable costs associated to development activities that would be incurred on existing and future land and infrastructure of the project such as common infrastructure, mandatory land reserve for public facilities, etc.

#### 3.19 Tax

#### Current income tax

Current income tax assets and liabilities for the current and prior year are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the consolidated balance sheet date.

Current income tax is charged or credited to the consolidated income statement, except when it relates to items recognised directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Group to off-set current tax assets against current tax liabilities and when the Group intends to settle its current tax assets and liabilities on a net basis.

#### Deferred tax

Deferred tax is provided using the liability method on temporary differences at the consolidated balance sheet date between the tax base of assets and liabilities and their carrying amount for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of an asset or liability in a transaction which at the time of the related transaction affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporarily differences associated with investments in subsidiaries and associates, and interests in joint ventures where timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised, except:

- where the deferred tax asset in respect of deductible temporary difference which arises from the initial recognition of an asset or liability which at the time of the related transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporarily differences associated with investments in subsidiaries, associates, and interests in joint ventures, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.19 Tax (continued)

The carrying amount of deferred tax assets is reviewed at each consolidated balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Previously unrecognised deferred tax assets are re assessed at each consolidated balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset realised or the liability is settled based on tax rates and tax laws that have been enacted at the consolidated balance sheet date.

Deferred tax is charged or credited to the consolidated income statement, except when it relates to items recognised directly to equity, in which case the deferred tax is also dealt with in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Group to offset current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority on:

- either the same taxable entity; or
- when the Group intends either settle current tax liabilities and assets on a net basis or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

#### 3.20 Segment information

A segment is a component which can be separately identified in which the Group takes part in providing the sale of relevant goods or services (segment divided by business operation activities), or providing the sale of goods or services within a particular economic environment (segment divided by geographic regions), each of which is subject to risks and returns that are different from those of other segments. Real estate trading activities in Vietnam territory is the major activity to generate the revenue and profit for the Group. Thus, the Group's management assesses that the Group operates in only one business segment which is real estate business and in one geographic region which is Vietnam.

# 4. CASH AND CASH EQUIVALENTS

	Currency: VND
March 31, 2023	Decemver 31, 2022
10,768,537,095	11,502,517,483
1,505,921,685,045	1,390,008,406,183
770,424,641,409	281,638,481,394
2,287,114,863,549	1,683,149,405,060
	10,768,537,095 1,505,921,685,045 770,424,641,409

(\*) mainly include short-term deposits in VND at banks which earn interest ranging from 4.6% to 7% per annum and have maturity term from 1 month to 3 months.

# 5. SHORT-TERM INVESTMENTS

# 5.1 *Held-for-trading securities*

	March 31, 2023		Dece	mber 31, 2022
	No. of Shares	Cost (VND)	No. of Shares	Cost(VND)
Short-term invest on Hoa Sen Hotel One member Ltd Company		1,854,868,000,000		1,854,868,000,000
Invest on listed shares (*) TOTAL	312,177	7,490,461,369 <b>1,862,358,461,369</b>	312,177	7,490,461,369 <b>1,862,358,461,369</b>
Provision for short-term investment		(6,226,144,519)		(6,226,144,519)

(\*) As at March 31 2023, the Company holds 312,177 shares of Tan Tao Investment and Industrial Joint Stock Company.

# 5.2 Held-to-maturity investment

TOTAL	407,904,091,362	585,669,144,871
Short-term deposit at banks	407,904,091,362	585,669,144,871
	March 31, 2023	December 31, 2022
		Currency: VND

# 6. RECEIVABLES

# 6.1 Short-term receivables from customers

		Currency: VND
		December 31,
	March 31, 2023	2022
Short-tem receivables	741,483,754,213	957,696,732,765
TOTAL	741,483,754,213	957,696,732,765
Provision for doubtful short-term receivables	(43,027,406,840)	(43,027,406,840)
Short-tem receivables	698,456,347,373	914,669,325,925

# 6.2 Advance to suppliers

	March 31, 2023	Currency: VND December 31, 2022
Kinh Bac Investment and Consulting JSC Kinh Bac Service Joint Stock Company Viet Yen Industrial Cluster Land Fund	1,661,205,522,415 968,772,587,082	1,527,466,518,915 1,531,154,412,162
Development Center Saigontel Real Estate Investment JSC	228,943,021,796 29.650.000.000	198,943,021,796 29.650.000.000
Cu Chi District Compensation and Site Clearance Board	150,000,000,000	150,000,000,000
Other advances TOTAL	17,756,702,523 3,136,333,290,748	21,071,084,665 <b>3,564,526,371,175</b>

# 7. LOAN RECEIVABLES

		Currency: VND December 31.
Short-term	March 31, 2023	2022
Receivables from related parties (Note 30)	1,007,848,888,922	951,048,888,922
Receivables from other companies	1,704,269,851,868	1,811,362,851,868
TOTAL	2,712,118,740,790	2,762,411,740,790
Provision for doubtful loan receivables Long-term	(500,000,000)	(500,000,000)
Kinh Bac Service Joint Stock Company	177,473,000,000	23,400,000,000
Receivables from other companies (Note 30)	124,723,703,957	124,723,703,957
Others	75,700,000,000	300,000,000
TOTAL	377,896,703,957	148,423,703,957

# 8. OTHER RECEIVABLES

Currency: VND

	March 31, 2023		Deceber 31, 2022	
	Cost	Provision	Cost	Provision
Short-term				
Saigon Invesment JSC	10,684,529,596	-	-	-
Kinh Bac Service Joint Stock				
Company	311,262,442,748	-	300,000,000,000	-
Prepaid to PVcombank	242,049,763,870	-	242,049,763,870	-
Department of Plan and				
Investment of Long An	51,267,000,000	-	51,267,000,000	-
Kinh Bac Investment and				
Consulting JSC	188,970,175,347	-	-	-
Bussiness cooperation				
contract	67,997,767,125	-	-	-
Receivables from the People's				
Committee of Bac Ninh				
Province to support the				
sublease price of land with				
infrastructure	19,440,000,000	-	19,440,000,000	-
Deposit receivables	13,051,128,404	-	12,851,128,403	
Other receivbles from related				
entities (Note 30)	752,462,941,478	-	724,453,704,557	-
Advance to employees	1,914,713,351,612	-	1,999,133,777,130	-
Other receivables	299,596,112,572	-	305,599,132,990	-
Bussiness cooperation contract	3,871,495,212,752	-	3,654,794,506,950	-
Long-term				
Receivbles from related				
entities (Note 30)	18,273,624,717		8.572.342.521	
Other long-term receivables	410,828,360,366	-	663,577,653,785	-
Citier long-term receivables				
	429,101,985,083	-	672,149,996,306	-

# 9. INVENTORIES

		Currency: VND
	March 31, 2023	December 31, 2022
Production and Bussiness Expenses in		
Progress		
Trang Cat Industrial park and UA Project	7,912,967,704,997	7,841,171,755,280
Tan Phu Trung Industrial park Project	1,173,563,102,002	1,174,564,856,717
Phuc Ninh UA Project	1,113,258,780,642	1,107,252,456,826
Lcc Giang Industrial park Project	102,858,162,596	-
Quang Chau Industrial park Project	58,201,318,017	306,349,463,041
Nam Son – Hap Linh Industrial park Project	958,433,233,455	1,001,910,372,476
Trang Due UA Project	371,768,429,385	355,937,318,898
Trang Due Industrial park Project	23,188,074,489	16,956,739,743
Tan Tap Industrial park Project	86,086,413,469	86,079,556,630
Social Housing Project in Nenh town	411,229,547,564	348,588,852,980
Other	75,755,438,964	91,431,898,089
TOTAL	12,287,310,205,580	12,330,243,270,680

# 10. TAX AND OTHER RECEIVABLES FROM STATE

		Currency: VND
	March 31, 2023	December 31, 2022
Corporate income tax (Note 29.2) Other	55,672,436,479 2,021,027,397	53,764,932,028 -
Total	57,693,463,876	53,764,932,028

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NOTE FOR CONSOLIDATED FINANCIAL STATEMENTS (continued) As at and for the 3-month financial period ended on March 31, 2023

# 11. TANGIBLE FIXED ASSETS

						Currency: VND
Cost:	Buildings and structures (including cost of land development and infrastructure)	Machines	Transportations	Office devices	Other	Total
At the beginning of the period	462,126,967,930	89,951,123,476	133,850,627,841	35,098,708,101	1,466,609,090	722,494,036,438
- New purchase	-	-	1,188,536,364	-	-	1,188,536,364
<ul> <li>Decrease due to selling its subsidiary</li> </ul>			(1,151,263,636)		(109,000,000)	(1,260,263,636)
At the end of the period	462,126,967,930	89,951,123,476	133,887,900,569	35,098,708,101	1,357,609,090	722,422,309,166
In which: Fully depreciated fixed tangible assets Accumulated depreciation:	108,182,490,568	30,411,868,367	18,333,107,778	6,718,796,307	1,072,881,818	164,719,144,838
At the beginning of the period	231,329,577,634	45,122,700,422	61,632,102,254	17,774,504,911	1,301,544,584	357,160,429,805
Depreciation in the period Decrease due to selling its subsidiary	14,311,299,601	1,429,418,247	3,544,554,916 (431,723,880)	736,121,070	501,832,061 (879,032)	20,523,225,895 (432,602,912)
At the end of the period	245,640,877,235	46,552,118,669	64,744,933,290	18,510,625,981	1,802,497,613	377,251,052,788
·				<u> </u>	<u> </u>	<u> </u>
Net carrying amount:						
At the beginning of the period	230,797,390,296	44,828,423,054	72,218,525,587	17,324,203,190	165,064,506	365,333,606,633
At the end of the period	216,486,090,695	43,399,004,807	69,142,967,279	16,588,082,120	(444,888,523)	345,171,256,378

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# 12. INVESTMENT PROPERTIES

	Currency: VND
	Factories (includes cost for land investment and infrastructure)
Cost:	
At the beginning of the period - Increase in the period	255,584,291,494 888,313,971,167
At the end of the period	1,143,898,262,661
Accumulated Depreciation	
At the beginning of the period - Increase in the period	88,017,280,932 8,455,739,292
At the end of the period	96,473,020,224
Net carrying amount	
At the beginning of the period	167,567,010,562
At the end of the period	1,047,425,242,437

# 13. CONSTRUCTION IN PROGRESS

	March 31, 2023	Currency: VND December 31, 2022
Vien Dong Meridian Towers Project	-	744,491,019,748
Multi-Function Complex in Hanoi Water supply and wastewater treatment system	106,455,116,818	106,555,116,818
in Nam Son Hap Linh Industrial park Wastewater plant phase 3 in Quang Chau	111,459,280,234	110,470,318,853
Industrial park Quang Yen Manufaturing industry company	58,361,116,901	58,361,116,901
limited	41,559,184,000	41,559,184,000
Quang Yen Electronic Company	27,266,787,029	27,266,787,029
Warehouse, offices in Trang Due Industrial park Clean water supply company in Quang Chau	31,899,248,046	-
Industrial park Expanded wastewater company in expanded	30,148,684,154	23,747,883,336
Que Vo Industrial park	27,761,295,851	27,761,295,851
Other	73,967,356,229	29,585,263,278
TOTAL	508,878,069,262	1,169,797,985,814

# 14. CAPITALIZED BORROWING EXPENSES

During the year, the Group has capitalized on borrowing expenses with the amount of 79,9 billion VND. These borrowings expenses are related to the loan to invest in the construction and development of Nam Son Hap Linh Industrial park, Phuc Ninh UA, Trang Due Industrial park and UA, Trang Cat UA and other construction investment projects of the Group.

# 15. LONG-TERM INVESTMENTS

TOTAL		4,755,520,185,061	4,697,431,764,453
Provision for diminution in value of long-term investment share		(26,018,164,785)	(26,018,164,785)
Other long term investment	15.2	399,500,200,000	399,500,200,000
Investments in associates	15.1	4,382,038,149,846	4,323,949,729,238
	Notes	March 31, 2023	December 31, 2022
			Currency: VND

#### 15.1 Investments in associates

# Currency: VND

		Ownership				
	Note	interest	Ma	March 31, 2023		December 31, 2022
			No. of	Net book	No. of	Net book
			shares	value(VND)	shares	value(VND)
Le Minh Xuan 2						
Industrial park						
Investment Corporation	(i)	22.02%	11,660,000	582,766,458,507	11,660,000	582,766,458,507
Saigon – Nhonhoi						
Industrial park						
Corporation	(ii)	35.35%	54,000,000	936,921,973,761	54,000,000	936,921,973,761
Saigontel Long An						
Company limited	(iii)	21.63%	-	174,412,447,221	21,63%	111,912,447,221
Saigon						
Telecommunication &						
Technologies	(iv)	21.48%	31,793,846	425,423,460,223	31,793,846	425,484,008,289
Saigon – Danang						
Investment Corporation	(v)	48%	9,600,000	2,257,916,214,003	48%	2,262,267,245,329
Scanviwood Corporation	(vi)	34%	1,077,528	4,597,596,131	1,077,528	4,597,596,131
TOTAL				4,382,038,149,846		4,323,949,729,238

#### (i) Le Minh Xuan 2 Industrial Park Investment Corporation

Le Minh Xuan 2 Industrial Park Investment Corporation was founded under the 1<sup>st</sup> Bussiness Registration Certificate no.0311757628 issued by Ho Chi Minh Department of Planning and Investment dated April 27, 2012 and re-issued dated March 16, 2015, with the charter capital of 458,125,000,000 VND. Its main activities under Bussiness Registration Certificate is real estate trading, land use rights belonging to owner, user or collection of the land.

Its registered office is located at 20 Phung Khac Khoan, Dakao ward, District 1, Hochiminh City, Vietnam.

# (ii) Saigon – Nhon Hoi Industrial Park Joint Stock Compnay

Saigon – Nhon Hoi Industrial Park Joint Stock Compnay was established under the first Bussiness Registration Certificate No. 3503000070 issued by Department of Planning and Investment of Binh Dinh Province dated Octorber 24, 2005 and the Bussiness Registration Certificate with the 11st amendment, dated December 13, 2021 with a registered capital of 1,200 billion VND. Its principle activities include industrial parks, industrial clusters, urban and residential areas, tourist areas and amusement parks, offices.

Its registered office is located at Lot A2-01, N3 street, Nhon Hoi Industrial Park - Zone A, Nhon Hoi Commune, Quy Nhon City, Binh Dinh Province, Vietnam

# 15. LONG-TERM INVESTMENTS (Continued)

# 15.1 Investments in associates (continued)

### (iii) Saigontel Long An Company Limited

Saigontel Long An Company Limited was established under Bussiness Registration Certificate No. 1101977241 issued by Department of Planing and Investment of Long An. Province, dated February 18, 2021 with a registered capital of 450 billon VND. Its principal activities include investment, construction and business of industrial park infrastructure

Its registered office is located at Lot 6A, the 3<sup>rd</sup> street, Tan Duc Industrial Park, Hoa Ha Ward, Duc Hoa District, Long An Province, Vietnam.

#### (iv) Saigon Telecommunication & Technologies JSC

Saigon Telecommunication & Technologies JSC was established in pursuant to the Business Registration Certificate No. 4103000992 issued by the Department of Planning and Investment of Ho Chi Minh city on 14 May 2002 and the amended subsequent licenses, with the latest is the 14<sup>th</sup> amended Business Registration Certificate dated June 17, 2015, with a registered charter capital of VND740 billion. Saigon Telecommunication & Technologies JSC was established in pursuant to the Business Registration Certificate No. 4103000992 issued by the Department of Planning and Investment of Ho Chi Minh city on 14 May 2002 and the amended subsequent licenses, with the latest is the 14<sup>th</sup> amended Business Registration Certificate No. 4103000992 issued by the Department of Planning and Investment of Ho Chi Minh city on 14 May 2002 and the amended subsequent licenses, with the latest is the 14<sup>th</sup> amended Business Registration Certificate dated 11 August 2014, with a registered charter capital of VND740 billion. Its principal activities include trading computer, electronic equipment, materials, telecommunication and post equipment; trading and installation of transmission equipment, connection, security equipment for communication; information technology consulting; designing and installation of computer system; constructing industrial park, residential area, traffic, bridge and road, irrigation.

Its registered office is located at Lot 46, Quang Trung Software Park, Tan Chanh Hiep ward, 12 district, Ho Chi Minh city, Vietnam.

# (v) Saigon - Da Nang Investment Joint Stock Company

Saigon - Da Nang Investment Joint Stock Company was established in pursuant to the First Business Registration Certificate No. 3203000719 by the Department of Planning and Investment of Da Nang City on 3 August 2005 and the Bussiness Registration Certifianction, the 10th Amendment No. 0400503777 dated June 16, 2022 with a registered capital of VND 200 billion. Its principal activities include: investment and construction in industrial parks, industrial clusters, urban and residential areas, tourist areas and amusement parks, infrastructure construction for information technology.

Its registered office is located at 61A Nguyen Van Cu, Hoa Hiep Bac Ward, Lien Chieu District, Da Nang City, Vietnam.

#### (vi) Scanviwood Joint Stock Company

Scanviwood Joint Stock Company was established in pursuant to the Business Registration Certificate No. 411031000006 by the Department of Planning and Investment of Ho Chi Minh City on June 10, 2015 and the 1<sup>st</sup> Amendment dated February 29, 2016 with the registered capital of 31.69 billion VND. Its principal ativities include manufacturing of household products for export.

Its registered office is located at 565 An Duong Vuong, An Lac ward, Binh Thanh district, Ho Chi Minh city, Vietnam.

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NOTE FOR CONSOLIDATED FINANCIAL STATEMENTS (continued) As at and for the 3-month financial period ended on March 31, 2023

#### 15. LONG-TERM INVESTMENTS (continued)

#### 15.1 Invesment in associates (continued)

Investments in associates as March 31, 2023 are as below:

Saigon - Nhon Hoi Saigon Le Minh Xuan 2 Saigon - Da Nang **Telecommunication \$** Industrial Park Joint Investment Joint Stock Industrial Park Technologies Saigontel Long An Stock Company Investment Company Limited Compnay Corporation Scanviwood JSC Corporation Total Cost of investment: At the beginning of the period 582,461,891,074 112,500,000,000 7,204,600,000 540,000,000,000 583,000,000,000 96,000,000,000 1,921,166,491,074 62,500,000,000 62,500,000,000 - Increase 582,461,891,074 175.000.000.000 7.204.600.000 540,000,000,000 583,000,000,000 96.000.000.000 1,983,666,491,074 At the end of the period Accumulated profit /(loss) post-acquisition: At the beginning of the 396,921,973,761 (233, 541, 493)2,166,267,245,329 (2.607.003.869)2.563.010.964.550 period 3.249.843.601 (587.552.779)- Income from bargain (60, 548, 066)(4,351,031,325)(4,411,579,391)purchase 3.189.295.535 (587.552.779) (2.607.003.869)396.921.973.761 (233.541.493)2.161.916.214.004 2.558.599.385.159 At the end of the period Accumulated amortization of goodwill: At the beginning of the (160, 227, 726, 386)period (160, 227, 726, 386)(160, 227, 726, 386)At the end of the period (160, 227, 726, 386)Net carrying amount: At the beginning of the 936,921,973,761 582,766,458,507 2,262,267,245,329 425,484,008,289 4,323,949,729,238 111,912,447,221 4,597,596,131 period 425,423,460,223 174,412,447,221 4,597,596,131 936,921,973,761 582,766,458,507 2,257,916,214,003 4,382,038,149,846 At the end of the period

Currency: VND

NOTE FOR CONSOLIDATED FINANCIAL STATEMENTS (continued) As at and for the 3-month financial period ended on March 31, 2023

# 15. LONG-TERM INVESTMENTS (continued)

#### 15.2 Investments in other entities

	March 31, 2023		Decembe	er 31, 2023
	No. of Share	Cost (VND)	No. of Share	Cost (VND)
Saigon - Quy Nhon Mineral	6 000 000	220,000,000,000	6 000 000	220,000,000,000
JSC	6,900,000	339,000,000,000	6,900,000	339,000,000,000
VTC-Saigontel Media JSC Saigon - Binh Phuoc	3,070,020	30,700,200,000	3,070,020	30,700,200,000
Industrial Park JSC	190,000	19,000,000,000	190,000	19,000,000,000
Saigon - Ham Tan Tourism JSC	70,000	7,000,000,000	70,000	7,000,000,000
Saigon - Binh Thuan Power Plant Investment				
and Development JSC Saigon - Long An Industrial	350,000	3,500,000,000	350,000	3,500,000,000
Park JSC	30,000	300,000,000	30,000	300,000,000
TOTAL		399,500,200,000		399,500,200,000
Provision for devaluation		(26,018,164,785)		(26,018,164,785)
NET CARRYING VALUE		373,482,035,215		373,482,035,215

#### 16. SHORT-TERM TRADE PAYABLES

TOTAL	336,705,445,198	453,108,410,168
Trade payables	336,705,445,198	453,108,410,168
	March 31, 2023	December 31, 2022
		Currency: VND

# 17. SHORT-TERM ADVANCES FROM CUSTOMERS

Other TOTAL	1.855.089.370 <b>1.103.874.716.034</b>	64.728.531.092 877.928.026.040
Advances from customers for leasing land with infrastructure at IP	793.986.129.986	611.864.161.075
Advances from customers for purchasing and land use rights for Phuc Ninh, Trang Due, Quang Chau UA, Nenh social house project	308.033.496.678	201.335.333.873
	March 31, 2023	Currency: VND December 31, 2022

# 18. TAX AND STATUTORY OBLIGATIONS

		Currency: VND
	March 31, 2023	December 31, 2022
Value added tax	-	29,863,996,010
Corporate income tax (Note 29.2)	64,566,997,434	107,889,276,026
Personal income tax	1,133,303,505	1,646,477,129
Fees, charges and other payables	5,893,875,312	5,933,827,407
TOTAL	71,594,176,251	145,333,576,572

# 19. SHORT – TERM ACCRUED EXPENSES

		Currency: VND
	March 31, 2023	December 31, 2022
Accrued infrastructure development expenses		
for regconized revenue	1,527,419,768,656	1,296,359,898,602
Loan interest payables	83,608,865,218	50,367,835,542
Loan interest expenses to related parties (Note		
30)	526,879,716	5,083,690,677
Other payables	62,880,704,746	66,702,809,763
TOTAL	1,674,436,218,336	1,418,514,234,584

#### 20. OTHER PAYABLES

TOTAL	3,612,674,343,415	3,829,774,766,541
Payables to other parties		1,600,000,000
Other short-payable payables	2,106,893,847,611	2,326,841,936,095
Deposits received	1,505,780,495,804	1,501,332,830,446
	March 31, 2023	2022
		December 31,
		Currency: VND
		Currency: V

# 21. LOANS

		Currency: VND
		December 31,
	March 31, 2023	2022
Short – term loans		
Oher loans	272,280,000,000	273,880,000,000
Current portion of long term loans	3,101,370,454,544	3,527,196,578,333
Short - term loans to related parties (Note 30)	30,000,000,000	150,300,000,000
	3,403,650,454,544	3,951,376,578,333
Long - term loans		
Long – term loans from banks(*)	2,979,992,012,478	2,712,419,749,648
Bonds (**)		974,669,592,666
TOTAL	2,979,992,012,478	3,687,089,342,314

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# NOTE FOR CONSOLIDATED FINANCIAL STATEMENTS (continued)

As at and for the 3-month financial period ended on March 31, 2023

# 21. LOANS (continued)

# Long - term loans

(\*) Details of long – term loans from as at March 31, 2023 as follows:

Banks	March 31, 2023 (VND)	Interest rate(per appum)	Principle and interest payment term	Collateral
Vietnam Public Joint	2,194,700,000,000		Up to 10 years from the first disbursement in	All assets related to Trang Cat Project
Stock Commercial Bank Tien Phong Commercial Joint Stock Bank	67,754,003,900	11.95	December 2020 Up to 6 years from the first disbursement (December 2020). The grace period is 12 months from the first disbursement. Interest is paid on 26 every month.	Land using rights and assets formed in the unsold plots under the construction investment project for Trang Due residential areas and commercial services and housing for workers.
Bank for Investment and Development of Vietnam	328,669,231,500	11.5	Up to 96 months from the first disbursement on January 19, 2023	Factories at Quang Chau Industrial park and Dai Dong Hoan Son Industrial park
Vietnam Joint Stock Commercial Bank for Industry and Trade – Ngo Quyen branch	326,297,134,874	14	Up to 60 months from the first disbursement on December 12, 2022	5 apartment blocks at Trang Due UA and factories at existing Que Vo Industrial park and expanded Que Vo Industrial park.
Vietnam Joint Stock Commercial Bank for Industry and Trade - Que Vo branch	38,230,826,348	14	Principal will be paid every 6 months, interest will be paid every 3 months on the 25th	All assets attached to land, fixed tangible assets (including but not limited to machineries, equipments, tools, etc), compensastion costs, land clearance, levelling expenses, other expenses paid; all rights and interests attached or incurred from project (including but not limited to rights to get insurance amount, right to collect debts, the rights and interests, etc of the mortgagor) of Man Son Hop Linh phase 2.
Vietnam Joint Stock Commercial Bank for Industry and Trade - Que Vo branch	24,340,815,856	11.3	Principal will be paid every 6 months, interest will be paid every 3 months on the 25th	All machinery, equipments, tools, movable assets, mean of transportations, and machinery formed in the future to serve clean water treatment company with capacity of 19.000m3 at Nam Son Hap Linh Industrial park, Bac Ninh Province and all profits, reiceivables from doing bussiness, exploiting land use right and assets, attached to land or doing bussiness, exploiting, fee managements, development of project on clean water treatement company with the capacity of 19.000m3.
TOTAL	2,979,992,012,478			

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NOTE FOR CONSOLIDATED FINANCIAL STATEMENTS (continued) As at and for the 3-month financial period ended on March 31, 2023

# 21. LOANS (continued)

#### Long - term loans

(\*\*) Details on bonds issued by the Group as at March 31, 2023 are as follows:

Bonds	Type of bonds	No. of bonds	Par value	Amount	Interest	Duration	Collateral
KBCH2123002 (*)	Corporate bond issued to counterparties	10,000,000	100,000	1,000,000,000,000	10.5%	June 3, 2023	Cổ phiếu của Công ty và công ty con
KBC2021.AB (**)	Corporate bond issued to counterparties <i>Bond issuance costs</i>	15,000,000	100,000	1,500,000,000,000 (7,629,545,456)	10.8%	June 24, 2023	Không tài sản đảm bảo
	TOTAL		=	2,492,370,454,544			
	In which:						
	Long- tem bonds Current portion of long term bonds			- 2,500,000,000,000			

(\*) On April 5, 2023 the Company implemented to redeem bond KBCH2123002.

(\*\*) This is a bond offered to the public, currently listed on the Hanoi Stock Exchange with the bond code KBC121020.

# 22. LONG – TERM PAYABLES

This is mainly loan interest expense to PVcombank

# 23. OTHER SHORT – TERM PAYABLES

	19,889,326,872	18,427,188,430
Long – term deposit	19,889,326,872	18,427,188,430
	March 31, 2023	Currency: VND December 31, 2022

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NOTE FOR CONSOLIDATED FINANCIAL STATEMENTS (continued) As at and for the 3-month financial period ended on March 31, 2023

# 24. OWNER' EQUITY

#### 24.1 Increase or Decrease in owner's equity

						Currency: VND	
	Contributed charter capital	Share premium	Treasury share	Development and Investment Fund	Undistributed earnings	Interest of uncontrolled shareholders	Total
Previous period							
At the beginning of the period - Net profit in the period - Selling of treasury shares - Loss from selling treasury shares	5,757,111,670,000	3,397,344,430,000	(364,466,650,000)	2,223,693,823	5,098,791,537,715	2,280,354,450,022	16,171,359,131,560
	-	-	-	-	480,606,528,395	42,693,984,210	523,300,512,605
	-	-	364,466,650,000	-	-	-	364,466,650,000
		(29,748,080,000)		<u> </u>	-	<u> </u>	(29,748,080,000)
At the end of the period	5,757,111,670,000	3,367,596,350,000		2,223,693,823	5,579,398,066,110	2,323,048,434,232	17,029,378,214,165
Current period							
At the beginning of the period - Net profit in the period	7,676,047,590,000	2,743,529,570,000	-	2,223,693,823	5,646,308,490,449	1,777,409,947,814	17,845,519,292,086
	-	-	-	-	940,737,263,139	115,621,543,301	1,056,358,806,440
- Other loss At the end of the period				<u> </u>	-	<u> </u>	-
	7,676,047,590,000	2,743,529,570,000		2,223,693,823	6,587,045,753,588	1,893,031,491,115	18,901,878,098,526

## 24. OWNER' S EQUITY (continued)

#### 24.2 Details on investment capital of owner

					Currency:	VND
	Marc	h 31, 2023		Dece	ember 31, 2022	
	Total	Ordinary Share	Preference shares	Total	Ordinary Share	Preference shares
Contributed by shareholders Share premium Treasury shares	7,676,047,590,000 2,743,529,570,000 	7,676,047,590,000 2,743,529,570,000	,	6,047,590,000 3,529,570,000 -	7,676,047,590,000 2,743,529,570,000 	
TOTAL	10,419,577,160,000	10,419,577,160,000	- 10,41	9,577,160,000	10,419,577,160,000	-

#### 24.3 Capital transactions with owner and distribution of dividends, profits

		Currency: VND
Contributed conited	Current period	Previous period
<b>Contributed capital</b> At the beginning of the period Increase in the period Decrease in the period	7,676,047,590,000 - -	5,757,111,670,000 - -
At the end of the period	7,676,047,590,000	5,757,111,670,000
Dividends, profits paid	-	-

#### 24.4 Ordinary shares

	March 31, 2023		December 31, 2022	
	Number of Shares	Value in VND	Number of Shares	Value in VND
Number of registered shares	767,604,759	7,676,047,590,000	767,604,759 7,6	676,047,590,000
Number of shares sold to the public Common shares Prefered shares		<b>7,676,047,590,000</b> 7,676,047,590,000		<b>76,047,590,000</b> 76,047,590,000 -
<b>Treasury shares</b> Common shares Prefered shares	-		-	-
Shares in circulation Common shares Prefered shares		<b>7,676,047,590,000</b> 7,676,047,590,000		<b>576,047,590,000</b> 576,047,590,000 -

Par value of outstanding share: 10,000 VND par share (2022: 10,000 VND par share).

Currency: VND

Currency: VND

NOTE FOR CONSOLIDATED FINANCIAL STATEMENTS (continued) As at and for the 3-month financial period ended on March 31, 2023

# 25. REVENUE

# 25.1 Revenue from sales of goods and rendering services

Net revenue	2,223,060,782,816	691,626,787,712
The deduction from revenue	<u> </u>	-
Revenue from operating leases of warehouses, factories and offices	27,576,841,750	12,514,748,572
electricity, service fee, waste water treatment	96,716,832,573	74,271,553,393
Revenue from real estate transfer Revenue from providing clean water,	20,875,009,680	287,628,214,887
Revenue from long-term lease of land and infrastructure	2,077,892,098,813	317,212,270,860
Gross Revenue In which	2,223,060,782,816	691,626,787,712
	Current period	Previous period

## 25.2 Finance income

TOTAL	155,473,892,332	69,825,441,406
Other finance income	8,748,041,363	140,472
Income bargain from transferring its subsidiary	108,580,319,182	-
Interest income from deposits, lending	38,145,531,787	69,825,300,934
	Current period	Previous period
		Currency: VND

## 26. Cost of goods sold and services rendered

	Current period	Previous period
Cost of long term leases of land and		
infrastructure	611,566,353,519	157,129,705,348
Cost of real estate transfer	13,747,642,981	207,151,244,551
Cost of providing clean water, electricity, service		
fee, waste water treatment	38,500,926,354	42,815,163,466
Cost of operationg leases of warehouses,		
factories and offices	8,054,933,458	5,439,444,950
TOTAL	671,869,856,312	412,535,558,315

## 27. FINANCE EXPENSES

TOTAL	132,190,433,712	144,544,146,736
Other finance expenses	410,651,782	725,551,513
Provision/(Reversal of provision) for investments		93,653,100
Bond issuance costs	35,182,995,721	15,818,904,040
Interest expenses	96,596,786,209	127,906,038,083
	Current period	Previous period
		Currency: VND

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NOTE FOR CONSOLIDATED FINANCIAL STATEMENTS (continued) As at and for the 3-month financial period ended on March 31, 2023

# 28. GENERAL AND ADMINISTRATIVE EXPENSES AND SELLINGS EXPENSES

		Currency: VND
Selling cost in the period	Current period	Previous period
Legal consultation and brokerage expenses	147,786,492,446	25,361,759,066
Sale staff expense	2,121,323,000	2,104,777,000
Other	756,875,607	1,133,000,000
TOTAL	150,664,691,053	28,599,536,066
General and administrative occurring in the period		
Operating and management staff costs	50,285,617,860	51,762,434,637
Expense from external service	20,032,435,964	12,742,761,222
Cost for fixed asset depreciation	11,914,961,445	4,147,796,935
Other	22,575,058,067	46,409,391,439
TOTAL	104,808,073,336	115,062,384,233

## 29. CORPORATE INCOME TAX

The corporate income tax ("CIT") rate applicable to the Group is 20% of profit after tax except for the followings:

- ▶ For land leasing activities in Existing Que Vo Industrial park, the Company is obliged to pay CIT at the rate 10% for 15 years from the date of commencement of bussiness and at 20% for the following years. The Company was exempt from CIT for 4 years from 2005 to 2008 and was entitled to 50% reduction of payable tax for the next 9 years to 2017. CIT rate for 3-month financial period ended March 31, 2023 is 20%.
- ▶ For land leasing activities in Expanded Que Vo Industrial park, the Company is obliged to pay CIT at the rate of 10% fro 15 years from the date of commencement of operation, production and bussiness and at 20% for the following years. The Compnay was exempt from CIT for 3 years from 2008 to 2010, and was entitled to 50% for the next 7 years from 2011 to 2017 CIT rate for 3-month financial period ended March 31, 2023 is 20%.
- For land leasing activities in Quang Chau Industrial Park, Saigon Bac Giang Industrial Park Joint Stock Company is obliged to pay CIT at the rate of 10% for 15 years from the date of commencement of operation, production and business and at 20% for the following years. The Compnay was exempt CIT for 4 years from 2008 to 2011, and was entitled 50% for the next 7 years. CIT rate for 3-month financial period ended March 31, 2023 is 20%.
- For land leasing activities in Trang Due Industrial Park phase 1, Saigon Hai Phong Industrial Park Joint Stock Company is obliged to pay CIT at the rate of 10% for 15 years from the date of commencement, put into production and business and equal 20% for the following years. The company is exempt from CIT for 4 years from 2009 to 2012 and is entitled to a 50% reduction of payable tax for the next 9 years. The tax rate for 3-month financial period ended March 31, 2023 is 10%.
- ▶ For land leasing activities in Trang Due Industrial Park phase 2, Saigon Hai Phong Industrial Park Joint Stock Company is obliged to pay CIT at the rate of 10% for 15 years from the date of commencement, enter into production and business activities. The company is exempt from CIT for 4 years from 2015 to 2018 and is entitled to a 50% reduction of payable tax for the next 9 years to 2027. The tax rate for 3-month financial period ended March 31, 2023 is 10% and exempted 50%.

## 29. CORPORATE INCOME TAX (continued)

- For land leasing activities in Tan Phu Trung Industrial Park, Saigon Northwest Urban Development Joint Stock Company is obliged to pay CIT at the rate of 10% for 15 years from the date of commencement of operation, production and business activities (2007) and equal to 20% for the following years. The company was exempt from CIT for 4 years from 2007 to 2010. The tax rate for 3-month financial period ended March 31, 2023 is 10%.
- ▶ For land leasing activities in Trang Cat Urban Area and Services, Trang Cat Urban Development One Member Limited Liability Company is obliged to pay CIT at the rate of 10% for 15 years from the date of commencement of business, in production and business activities and equal to 20% for the following years. The company is exempt from CIT for 4 years from 2012 to 2015 and is entitled to a 50% reduction of payable tax for the next 9 years. The tax rate for 3-month financial period ended March 31, 2023 is 10% and exempted 50%
- The tax returns filed by the Company and its subsidiaries are subject to examination by the tax authorities. As the application of tax laws and regulations is susceptible to varying interpretations, the amounts reported in the consolidated financial statements could change at a later date upon final determination by the tax authorities

# 29.1 CIT expenses

Currency: VND

Current CIT expenses Deferred CIT expenses/(income)	<i>Current period</i> 49,340,916,215 208,053,441,886	Previous period 55,666,459,465 (8,611,387,806)
TOTAL	257,394,358,101	47,055,071,659

## 29.2 Current CIT

The current CIT payable is based on taxable income for the current period. The taxable income of the Company and its subsidiaries for the period differs from the profit as reported in the consolidated income statement because it excludes items of income or expense that are taxable or deductible in other periods and it further excludes items that are not taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted by the consolidated balance sheet date.

# KinhBac City Development Holding Corporation

NOTE FOR CONSOLIDATED FINANCIAL STATEMENTS (continued) As at and for the 3-month financial period ended on March 31, 2023

#### 29. CORPORAT INCOME TAX (continued)

## 29.2 Current CIT (continued)

Below are comparision between net profit before tax and taxable income.

below are compansion between het pront before tax a		Current: VND
	Current period	Previous period
Net profit before tax Adjustments to increase/(decrease) accounting profit	1,313,753,164,541	570,355,584,264
Adjustment to increase Expenses that are not deductible Adjustments for unrealized profit in investments Taxable income for leasing activities from previous year	6,766,278,226 42,354,246,574	4,103,726,027
that is taxable in this year Allocation of the difference in re-valuation of assets	2,409,465,370	18,671,317,068 33,422,442,702
Loss from associates Adjustment to decrease	4,411,579,391	-
Difference between the ownership in the net assets and consolidated business fees. Difference in consolidated profit from sale of its	-	(498,658,000,000)
subsidiary Profit from associates	(19,580,319,182) -	- (10,679,451,934)
Adjusted profit before deducting loss from previous year	1,350,114,414,920	117,215,618,127
In which: Profit before tax of parent company Loss before tax of parent company (Hochiminh	170,612,533,318	(149,744,350,573)
brand) Profit before tax of its subsidiaries	(539,398,178) 1,213,851,174,235	(208,060,250) 272,770,247,219
Loss of its subsidiaries Taxable income for land lease activities from previous	(36,219,359,825)	(24,273,535,336)
years Taxable income for land lease activities from previous	2,409,465,370 (92,567,373,484)	18,671,317,067
years Estimated taxable income for current period	1,257,547,041,436	117,215,618,127
Estimated CIT payable for current period CIT payable at the beginning of the period Adjust to withholding tax CIT paid for the period	<b>49,340,916,215</b> 54,124,343,998 1,765,239,984 (96,335,939,242)	<b>55,666,459,465</b> 71,084,155,294 - (94,528,975,116)
CIT payable at the end of the year	8,894,560,955	32,221,639,643
In which: CIT payables (Note 18) Prepaid CIT (Note 10)	64,566,997,434 (55,672,436,479)	54,045,280,316 (21,823,640,673)

## 29. CORPORATE INCOME TAX (continued)

#### 29.3 Deferred CIT

The Group has recognized the deferred tax assets and deferred tax payables, and the movement thereon, during the current and previous year:

				Currency: VND
	Consolidated balance sheet		Consolidated inc	ome statement
	March 31, 2023	December 31, 2022	Current period	Previous period
<b>Deferred tax assets</b> Loss from difference in exchange rate unrealized		- 1,275,812,429	۔ 1,275,812,429	-
		1,275,812,429		
Deferred tax payablesDeferred tax payablesarising from fair valueadjustmentonacquisitiondateatNorthwestSaigonCityDevelopmentCoroprationDeferred tax payablesarising from fair valueadjustmentonacquisitiondate atSaigon-HaiPhongIndustrialParkCorporation	109,109,639,473	109,109,639,473	-	(7,958,822,979)
Deferred tax payables arising from allocation of CIT over the the time	457,334,950	457,334,950	-	-
	1,002,815,617,548	796,037,988,090	206,777,629,457	(652,564,827)
	1,112,382,591,971	905,604,962,513		
<i>Net deffered tax credit to the consolidated income statement</i>			208,053,441,886	(8,611,387,806)

## 29. CORPORATE INCOME TAX (continued)

## 29.4 Unrecognised deferred tax assets (continued)

## Tax losses carried forward

The Group is entitled to carry each individual tax loss forward to offset against the taxable income arising within 5 subsequent years to the year in which the loss was incurred. At the consolidated balance sheet date, the Group had aggregated accumulated tax losses with the amount of 654,774,251,605 VND (December 31, 2022: 710,582,867,086 VND) available for offset against future taxable.

The Group has not recognized deferred tax assets for the accumulated tax losses as there is unable to predict profit in the future at this time.

# 30. TRANSACTIONS WITH RELATED PARTIES

List of related parties which had transactions and/or receivable/payable balances during the year with the Group:

<i>No.</i> 1	<i>Related party</i> Saigon Telecommunications Technology JSC	<i>Relationship</i> Associate company
2	Calgori relecommunications recimology 500	Associate company
	Le Minh Xuan 2 Industrial Park Investment JSC	Associate company
3	Saigontel Long An Co., Ltd	Associate company
4	Saigon – Nhonhoi Industrial Park JSC	Associate company
5	Saigon-Da Nang Investment JSC	Associate company
6		Common key management
	Saigon Hi-tech Park Infrastructure	member
7	Saigon – Lam Dong Investment and Tourist	Common key management
	Corporation	member
8	Mr. Dang Thanh Tam	Chairman
9	Ms. Nguyen Thi Thu Huong	General Director
10	Mr. Phan Anh Dung	Deputy General Director
11	Ms. Nguyen My Ngoc	Deputy General Director

## Terms and conditions of transactions with related parties

The sales, purchases of goods to/from related parties are made on contractual basis.

The balance of accounts receivable, payable, borrowing and lending as of March 31, 2023 are unsecured and will be settled in cash. For the 3-month period ended March 31, 2023, the Group has not made any provision for bad debts relating to amounts owed to the Group by related parties. This assessment is made for each year through an examination of the financial position of the related party and the markets in which the related party operates.

# KinhBac City Development Holding Corporation

Currency: VND

NOTE FOR CONSOLIDATED FINANCIAL STATEMENTS (continued) As at and for the 3-month financial period ended on March 31, 2023

## 30. TRANSACTIONS WITH RELATED PARTIES (continued)

Details below are the receivables to related parties as at March 31, 2023:

		Currency: VND
Related parties Short-term loan receivables (Note 7)	Description	Amount
Saigon Telecommunication&Technology	Short-term loan	545,648,109,224
Saigon – Danang Investment JSC Le Minh Xuan 2 Industrial Park	Short-term loan Short-term loan	197,521,929,895
Investment JSC Saigon – Nhonhoi Industrial Park	Short-term loan	1,700,000,000
JSC Saigon – Lam Dong Investment and Tourist	Short-term loan	120,000,000,000
Corporation Saigontel-Longan Co., Ltd	Short-term loan	20,636,189,803 122,342,660,000
		1,007,848,888,922
Long – term loan receivables (Note 7)		
Saigon Telecomunication & Technologies Corporation	Long-term loan	124,723,703,957
		124,723,703,957
Other short-term receivables (Note 8)		
Ms. Nguyen Thi Thu Huong	Advance	3,489,211,820
Ms. Nguyen My Ngoc	Advance	309,777,000
Mr. Phan Anh Dung	Advance	110,000,000
Mr. Dang Thanh Tam	Other receivables	2,100,000,000
Saigon-Danang Investment JSC	Loan interest receivables	17,595,129,786
Saigontel Long An Co., Ltd	Loan interest receivables	7,183,226,619
Calgoriter Long / In Co., Lta	Bussiness cooperation	7,100,220,010
Solgon Nhon Hoi Industrial Dark ISC	receivables	584,000,000,000
Saigon – Nhon Hoi Industrial Park JSC		
	Loan interest receivables	20,031,050,225
Saigon – Lam Dong Investment and Torism JSC	Loan interest receivables	2,963,458,861
Le Minh Xuan 2 Industrial Park Investment JSC Saigontel	Loan interest receivables Bussiness cooperation	225,890,410
	receivables	40,000,000,000
Saigontel	Loan interest receivables	74,455,196,757
		752,462,941,478
Other long – term receivables (Note 8)		
Saigon Telecommunication&Technologies Corporation	Loan interest receivables	8,706,501,429
Saigon – Lam Dong Investment and Torism JSC	Loan interest receivables	9,567,123,288
		18,273,624,717
Short – term payables (Note 19)		
Saigontel Long An Co., Ltd	Loan interest	526,879,716
		526,879,716

# 30. TRANSACTIONS WITH RELATED PARTIES (continued)

		30,000,000,000
Saigon Hi-tech park Infrastructure Development and Investment JSC	Short-term loan	30,000,000,000
Short – term Ioan (Note 21)		
Related parties	Description	Amount
		Currency:VND

## 31. EARNINGS PER SHARE

Basic earnings per share is calculated by dividing profit or loss after tax that distributed to shareholders holding ordinary shares of the Group by weighted average number of ordinary shares in circulation in the year.

Diluted earnings per share is calculated by by dividing profit or loss after tax that distributed to shareholders holding ordinary shares of the Group by weighted average number of ordinary shares in circulation in the year and the weighted average number of ordinary shares that shall be issued in the event that all dilutive potential ordinary shares are converted to ordinary shares.

Earnings per share is calculated by using the following information:

		Currency: VND
	Current period	Previous period
Net profit after tax attributable to ordinary equity holders for basic earnings <i>Effect of dilution</i> Interest of convertible bonds	940,737,263,139	480,606,528,395
Net profit after tax attributable to shareholders owning ordinary shares	940,737,263,139	480,606,528,395
Weighted average number of ordinary shares (excluded treasury shares), adjusted to calculate earnings per share <i>Effect of dilution</i>	767,604,759	762,548,729
Convertible bonds	-	
Weighted average number of ordinary shares (excluding treasury shares) adjusted for the effect of dilution	767,604,759	762,548,729
Basic earnings per share	1,226	630
Diluted earnings per share	1,226	630

# 32. COMMITMENTS AND CONTINGENT LIABILITIES

## 32.1 Commitments related to real estate investments

Commitments related to obligations to the State:

- (i) According to Decision No. 1526/QD-CT dated 17 December 2003 and Decision No. 971/QD-UBND dated 15 July 2009 of the People's Committee of Bac Ninh Province on the allocation of land to the Company for project implementation to build Phuc Ninh new urban area, Bac Ninh town, Bac Ninh province. The company must pay land use levy, fees and charges as prescribed by law for the residential land plots, commercial land and public works assigned to use for the purpose of building Phuc Ninh New Urban Area. according to planning. Accordingly, the Company handed over 49.53 hectares in 2010, completed marking the land area of 47.2 hectares in 2013 with the People's Committee of Bac Ninh province and paid the amount of 175,735,431,000 VND for the use fee land according to Decision 2229/QD-CT of the People's Committee of Bac Ninh province dated 23 December 2004 approving the land use levy collection price (phase 1) and the notices on assignment of land use levy payment quotas of the Bac Ninh Province Tax Department. As at March 31, 2023, the Company is still in the process of working with People's Committee of Bac Ninh province for the remaining area of the project.
- (ii) From 2003 to 2014, the Company signed a number of land rental contracts with Bac Ninh Provincial People's Committee for the land area at Existing Que Vo Industrial Park and Expanded Que Vo Industrial Park, which is 2,268,388.8 m2 and 2,234,012.9 m2, respectively. According to the Official Letter No. 323/BTC-QLCS dated 12 January 2015 by the Ministry of Finance, the investment project on construction and operation of infrastructure of Que Vo Industrial Park is entitled to land rental exemption in 11 years from the date of project completion and put into operations. As at March 31, 2023, the Company is in process of working with the People's Committee of Bac Ninh province for the land area that were handed over in accordance with Land Law No. 45/2013/QH2013 dated July 1, 2014 issued by National Assembly, and Circular No 135/2016/ND-CP issued by the Gorvement dated September 9, 2016, be effective from November 15, 2016 and regulations related to collect fees in use and lease land.
- (iii) On June 10, 2015, the Company signed a land lease contract to People's Committee of of Bac Ninh province for 766,858.9 m2 land that was handed over at Nam Son Hap Linh Industrial Park. As at March 31, 2023, the Company is still in process of working with the authorities to determined land fees payables of the Company.
- (iv) On March 20, 2013, the Department of Finance of Hochiminh City sent a notice to Nowest Saigon City Development Corporation ("SCD") on increasing land rental rate at Tan Phu Trung Industrial Park to 5,940 VND per squaremeter for the year of 2011 and 2012. However, Decision No 2093/QD-BTC dated November 23, 2011 and Circular No 16/2013/TT-BTC on removal of difficulties for enterprises, land rental rate from 2011 to 2014 would not exceed two times of that applicable for 2010. Therefore, the land rental rate from 2011 to 2014 was at 500 VND per square meter, equivalent to two times of 2010 land rental fee which was approved by Ho Chi Minh City People's Committee under the land lease contract No. 2516/HD-TNMT-QHSDD on 5 April 2007. At the same time, SCD sent the documentation on request to decrease land rental lease not excced two times of the applicable for 2010. As at March 31, 2023, SCD is still in process of working with the People's Committe of Hochiminh City for above mentioned land area.

## 32. COMMITMENTS AND CONTINGENT LIABILITIES (continued)

#### **32.1 Commitments related to real estate investments** (continued)

- (v) From 2011 to 2014, Saigon Hai Phong Industrial Park Corporation ("SHP") signed land lease agreements with the People's Committee of Haiphong City for the land area at Trang Due Industrial Park with a total land area of 1,541,648.7 m2. Details of these land lease contracts include: Contract No. 04/HĐTD dated 17 January 2011 (for 1,363,473.2 m2 land area), contract No.179/HĐTD dated 31 December 2013 (for 84,871.8 m2 land area) and contract No.13/HĐTD dated 17 February 2014 (for 93,303.7 m2 land area). On 12 December 2014, the General Department of Taxation of Haiphong City issued Decision No. 4274/QĐ-CT on land rental exemption for Saigon-Hai Phong Industrial Park Corporation. Accordingly, SHP is exempted from land tax until September 2017, December 2023 and November 2057 for the Land Lease Contracts No. 04, No.13 and No.179. However, in the Investment Registration Certification No. 02221000009 issued by Haiphong Economic Zone Management Board, dated November 29, 2013, SHP was exempt from land rent with the handed over above land. Thus, SHP is in process of working with related parties to clarify the differences between above documentations.
- (vi) From 2008 to 2010, Saigon Bac Giang Industrial Park Corporation ("SBG") signed land lease agreements with the People's Committee of Bac Giang Province for a total land area of 3,900,015.2 m2 at Quang Chau Industrial Park. As at March 31, 2023, SBG is still in process of working with authorities to clarify lease land obligations payable. According to the 2nd Investment Certificate dated 12 September 2014, Quang Chau Industrial Park is entitled to land rental fee exemption for 6 years during the development of the Industrial Park và the next 11 years from the completion date of the project and put into operations under document No 5403/BTC-QLNS dated April 23, 2015, issued by Department of Agriculture and Fisheries.

## 32.2 Collateral and guarantees

Potential debts of the Group related to collateral and guarantees as at March 31, 2023 are as follows:

Collateral and guarantees relating to the Agreement on debt structuring, funding and debt repayment with PVcomBank

As at December 30, 2020, the Company and Trang Cat LLC, which is its subsidiary and Vietnam Public Joint Stock Commercial Bank signed agreement on on debt structuring, funding and debt repayment No. 3012/2020/BBTT/PVB-KB-TCC ("Debt Structuring Agreement"). Accordingly, the Company and Trang Cat LLC have agreed to use Trang Cat project to secure for the loans and debts of a group of companies and individuals (including Kinh Bac City Development, a subsidiary of the Company and other companies/individuals) with Pvcombank.

## Dispute with VTC Wireless Telecommunications Corporation

Under the Business Cooperation Agreement dated 12 February 2008 between the VTC Wireless Telecommunications Company ("VTC") and Saigon Telecommunication & Technologies Corporation and the Business Registration Certificate No. 0103025781 dated 11 July 2008, the registered charter capital of VTC - Saigontel Media Company is VND 160 billion, in which the Company's ownership interest is 19.2%. The Company has then transferred VND 30,700,200,000 (19.2% of charter capital) to Huu Nghi Communication JSC (the company authorized by VTC) on 10 March 2008 for VTC Wireless Telecommunications Company to purchase assets for VTC - Saigontel Media Corporation. However, the Company has alleged that VTC has not completed the purchase of assets for VTC - Saigontel Media Company as committed. Therefore, the Company is currently in the process of working with VTC to recover this investment. The Group's management has assessed that this investment will be recovered from VTC; and therefore, no provision has been made for the investment in VTC - Saigontel Media Company.

# 33. EVENTS AFTER THE BALANCE SHEET DATE

On April 5, 2023, the Company implemented to early redeem all bond KBCH2123002.

There is no other matter or circumstance that has arisen since the consolidated balance sheet date that requires adjustment or disclosure in the consolidated financial statements for quarter 1/2023 of the Group.

## 34. EXPLANATION FOR CONSOLIDATED BUSSINESS RESULT FOR QUARTER 4/2023

The consolidated profit of Quarter 1/2023 is 1,056.4 billion VND, increase in 533 billion VND compared to the quarter 1/2022 that its profit was 523.3 billion VND. The main reason is that in this period, the Company recognized revenue from Industrial park activities, compared to same period from previous year.

Signed	Signed	Signed and Stamped
Luu Phuong Mai Preparer	Pham Phuc Hieu Deputy General Director cum Chief Accountant	Nguyen Thi Thu Huong General Director

April 28, 2023